



*Proposed 100 Bed  
Extention*

*Staff Club*

*Royal  
Entry/Suite*

*Old Hospital  
Building*

*Hos pital Main  
Entry*

*Sheraton  
Hotel*

*Cemetery*





# Al Corniche Hospital

Abu Dhabi, United Arab Emirates

- Built in 1978
- Concrete reinforced construction
- Concrete cancer due to climate
- 214 beds – Obs & Gynae
- Budget unchanged for 10 years
- Service quality deteriorating

# Al Corniche Hospital

Abu Dhabi, United Arab Emirates

- Cost cutting
- Medical skill loss
- Patient dissatisfaction
- Bribery, corruption etc.
- Poor staff morale
- Cost shifting from other Emirates

# Al Corniche Hospital Project Objectives

- Deliver a comprehensive women's hospital/health service which meets the majority of identified needs of the residents of Abu Dhabi in the first instance and the remaining Emirates where appropriate
- Ensure optimal and seamless integration of Services with other hospital/health services provided in the Emirate

# Project Objectives

- Ensure that the integration of specialist Services is optimised
- Ensure that Services are delivered at a total cost to the General Authority which is at or below the projected cost of public sector delivery, taking into account the risks transferred from the General Authority and other benefits and costs associated with private sector participation.

# Project Objectives

- Ensure that the Services are delivered in a cost efficient and effective manner from existing and any future facilities on and off Site.
- Ensure that the Project meets the General Authority's policy objectives and is implemented in accordance with its principles and transfers risk to the private sector where the private sector is best able to manage the particular risk.



# Project Objectives

- Ensure that the Services and facilities of the AI Corniche are available for education and professional training of medical students, doctors, nurses and other health professionals.
- Increase bed capacity in the short term.

# Project Process

- Collect data on existing operation
- Collect information on UAE health system, demographics, costs etc.
- Identify required health services
- Identify areas for desired improvement – quality, training, cost
- Identify and allocate project risks

# Project Process

- Prepare Registration of Capability document
- Receive Government approval for release
- Advertise globally and approach known operators – create a market
- Receive and evaluate responses, shortlist bidders

# Project Process

- Prepare detailed Request for Proposal and Draft Contract
- Government approval to release
- Receive and evaluate responses, initial negotiation with 2 bidders – competition
- Select and contract with a single bidder
- Transfer staff and operations

# Al Corniche Contract

- Term 5 years with 3 year extension option
- Performance outcome measures
- Incentive based contract
- Penalties apply for non-performance or achievement of obligations and targets
- Outsourced maintenance
- Accreditation within 3 years

# Ongoing Administration

- Contract Administrator
- Quarterly inspections for 1<sup>st</sup>. Year
- Training of local contract administration staff
- Development of computer data collection
- Creating a “partnership” with the operator

# To be Determined

- Ownership and maintenance of 100 bed extension
- New hospital financing methodology
- How to rebuild on the same site without disruption to existing services
- Length of contract, performance measures, health services etc.